



# Balaji Telefilms Limited

## PART I: STATEMENT OF CONSOLIDATED UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2013

₹ in Lacs

Sr. No.	Particulars	3 months ended	Preceding 3 months ended	Corresponding 3 months ended	Half Year Ended		Previous Year ended
		30-9-2013	30-6-2013	30-9-2012	30-9-2013	30-9-2012	31-3-2013
		(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)	(Audited)
1	a) Net Sales / Income from Operations	19,415.91	8,403.46	5,896.08	27,819.37	9,533.57	17,978.85
	b) Other Operating Income	45.73	41.87	82.38	87.60	300.44	618.83
	<b>Total Income from operations</b>	<b>19,461.64</b>	<b>8,445.33</b>	<b>5,978.46</b>	<b>27,906.97</b>	<b>9,834.00</b>	<b>18,597.48</b>
2	<b>Expenditure</b>						
	a) Decrease / (increase) in stock-in-trade	9,377.33	(1,401.33)	(2,284.76)	7,978.00	(4,280.88)	(10,759.48)
	b) Cost of Production / Acquisition and Telecast Fees	5,481.81	6,926.48	6,276.50	12,408.29	11,318.21	23,778.81
	c) Marketing and Distribution expenses	2,381.33	2,496.88	663.51	4,878.19	761.46	1,257.75
	d) Employee Benefits Expense	442.15	378.30	332.09	820.45	666.67	1,399.94
	e) Depreciation	142.28	186.39	202.94	328.67	406.26	801.95
	f) Other Expenditure	683.86	546.89	517.92	1,230.77	876.74	2,117.10
	<b>Total Expenses</b>	<b>18,508.78</b>	<b>9,133.59</b>	<b>5,728.20</b>	<b>27,642.37</b>	<b>9,768.46</b>	<b>18,596.09</b>
	<b>Profit / (Loss) from Operation Before Other Income and Finance Cost (1-2)</b>	<b>952.86</b>	<b>(688.26)</b>	<b>250.26</b>	<b>264.60</b>	<b>65.55</b>	<b>1.38</b>
4	Other Income (Refer Note 4)	302.02	1,286.28	163.46	1,588.30	667.92	1,838.08
5	Profit before Finance Cost (3+4)	1,254.88	598.02	413.72	1,852.90	733.47	1,839.47
6	Finance Costs	-	-	-	-	-	8.52
7	Profit from Ordinary Activities Before Tax (5-6)	1,254.88	598.02	413.72	1,852.90	733.47	1,830.95
8	Tax Expenses	22.00	237.46	170.27	259.48	353.00	374.91
9	Excess Provision for Tax in respect of earlier years	-	-	-	-	1.97	1.97
10	<b>Net Profit for the Period / Year (7-8+9)</b>	<b>1,232.88</b>	<b>360.56</b>	<b>243.45</b>	<b>1,593.44</b>	<b>382.44</b>	<b>1,458.01</b>
11	Share of (loss) / profit of associates	(0.42)	1.06	(5.25)	0.64	(5.25)	0.17
12	<b>Net Profit / (Loss) after tax, share of profit of associates (10+11)</b>	<b>1,232.46</b>	<b>361.62</b>	<b>238.20</b>	<b>1,594.08</b>	<b>377.19</b>	<b>1,458.18</b>
13	Paid-up Equity Share Capital (Face Value ₹ 2/- each)	1,304.21	1,304.21	1,304.21	1,304.21	1,304.21	1,304.21
14	Reserves excluding Revaluation Reserves	-	-	-	-	-	39,968.16
15	<b>Earnings Per Share (EPS) Basic and Diluted</b>	<b>1.89</b>	<b>0.55</b>	<b>0.37</b>	<b>2.44</b>	<b>0.59</b>	<b>2.24</b>

## PART II: SELECTED INFORMATION FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2013

### (A) Particulars of Shareholding

Sr. No.	Particulars	3 months ended	Preceding 3 months ended	Corresponding 3 months ended	Half Year Ended		Previous Year ended
		30-9-2013	30-6-2013	30-9-2012	30-9-2013	30-9-2012	31-3-2013
		(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)	(Un-audited)	(Audited)
1	Public Shareholding:						
	- Number of Shares	37217505	37364585	38079585	37217505	38079585	38079585
	- Percentage of Shareholding	57.07	57.30	58.39	57.07	58.39	58.39
2	Promoters and promoter group Shareholding						
	a) Pledged / Encumbered						
	- Number of Shares	-	-	-	-	-	-
	- Percentage of Shareholding (as a % of the total share holding of promoter and promoter group)	-	-	-	-	-	-
	- Percentage of Shareholding (as a % of the total share capital of the company)	-	-	-	-	-	-
	b) Non-encumbered						
	- Number of Shares	27992938	27845858	27130858	27992938	27130858	27130858
	- Percentage of Shareholding (as a % of the total share holding of promoter and promoter group)	100.00	100.00	100.00	100.00	100.00	100.00
	- Percentage of Shareholding (as a % of the total share capital of the company)	42.93	42.70	41.61	42.93	41.61	41.61

### (B) Information on Investors' complaint for the Quarter ended September 30, 2013

Particulars	3 months ended September 30, 2013
Investor Complaints	
Pending at the beginning of the quarter	-
Received during the quarter	10
Disposed of during the quarter	10
Remaining unresolved at the end of the quarter	-

## SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Sr. No.	Particulars	3 months ended	Preceding 3 months ended	Corresponding 3 months ended	Half Year Ended		Previous Year ended
		30-9-2013	30-6-2013	30-9-2012	30-9-2013	30-9-2012	31-3-2013
		(Un-Audited)	(Un-audited)	(Un-audited)	(Un-Audited)	(Un-Audited)	(Audited)
1	<b>Segment Revenue</b>						
	a) Commissioned Programs	3,008.56	2,237.60	3,350.88	5,246.16	6,700.31	13,588.94
	b) Sponsored Programs	-	-	131.84	-	374.69	399.89
	c) Films	16,404.58	6,165.88	2,446.31	22,570.44	2,490.53	4,463.62
	<b>Total</b>	<b>19,413.14</b>	<b>8,403.46</b>	<b>5,928.83</b>	<b>27,816.60</b>	<b>9,565.53</b>	<b>18,432.25</b>
	Less: Inter Segment Revenue	-	-	-	-	-	-
	<b>Total Net Sales/ Income from Operations</b>	<b>19,413.14</b>	<b>8,403.46</b>	<b>5,928.82</b>	<b>27,816.60</b>	<b>9,565.53</b>	<b>18,432.25</b>
2	<b>Segment Results</b>						
	Profit Before Tax and Interest from each Segment						
	a) Commissioned Programs	364.02	1.77	372.04	365.79	940.88	1,932.22
	b) Sponsored Programs	-	-	(85.79)	-	(159.40)	(203.56)
	c) Films	1,181.39	(357.04)	384.91	824.35	145.25	200.22
	<b>Total</b>	<b>1,545.41</b>	<b>(355.27)</b>	<b>671.16</b>	<b>1,190.14</b>	<b>926.73</b>	<b>1,928.88</b>
	Less: (i) Finance Costs	-	-	-	-	-	8.52
	(ii) Other Unallocable Expenditure	646.74	374.89	416.42	1,021.43	857.68	2,093.80
	(iii) Unallocable Income (Refer Note 4)	(356.21)	(1,327.98)	(158.98)	(1,684.19)	(664.41)	(2,004.39)
	<b>Profit before tax</b>	<b>1,254.88</b>	<b>598.02</b>	<b>413.72</b>	<b>1,852.90</b>	<b>733.46</b>	<b>1,830.95</b>
3	<b>Capital Employed</b>						
	(Segment Assets - Segment Liabilities)						
	a) Commissioned Programs	4,593.32	5,264.82	4,577.43	4,593.32	4,577.43	4,446.20
	b) Sponsored Programs	16.75	17.37	192.32	16.75	192.32	102.47
	c) Films	2,445.28	1,263.89	6,677.91	2,445.28	6,677.91	16,192.75
	d) Unallocable	34,829.22	34,108.12	28,068.50	34,829.22	28,068.50	19,550.95
	<b>Total</b>	<b>41,884.57</b>	<b>40,654.00</b>	<b>39,516.17</b>	<b>41,884.57</b>	<b>39,516.17</b>	<b>40,292.37</b>

## BALAJI TELEFILMS LIMITED

## CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES AS AT SEPTEMBER 30, 2013

PARTICULARS		Consolidated Balance Sheet	
		As at September 30,2013	As at March 31,2013
		₹ in Lacs	₹ in Lacs
<b>A</b>	<b>EQUITY AND LIABILITIES</b>		
	<b>1 Shareholders' funds</b>		
	(a) Share capital	1,304.21	1,304.21
	(b) Reserves and surplus	40,580.36	38,988.16
		41,884.57	40,292.37
	<b>2 Current liabilities</b>		
	(a) Trade payables	3,943.61	2,958.66
	(b) Other current liabilities	2,098.31	1,347.50
	(c) Short-term provisions	15.42	316.40
		6,057.34	4,622.56
	<b>TOTAL</b>	<b>47,941.91</b>	<b>44,914.93</b>
<b>B</b>	<b>ASSETS</b>		
	<b>1 Non-current assets</b>		
	(a) Fixed assets		
	(i) Tangible assets	2,449.04	2,666.44
	(iii) Capital work-in-progress	-	25.65
		2,449.04	2,692.09
	(b) Non-current investments	3,172.32	3,172.25
	(c) Deferred tax assets (net)	122.22	149.06
	(d) Long-term loans and advances	7,778.43	5,164.12
		13,522.01	11,177.52
	<b>2 Current assets</b>		
	(a) Current investments	11,687.12	11,865.78
	(b) Inventories	7,008.51	15,062.33
	(c) Trade receivables	9,691.48	3,982.39
	(d) Cash and cash equivalents	2,561.68	1,111.02
	(e) Short-term loans and advances	3,471.11	1,715.89
		34,419.90	33,737.41
	<b>TOTAL</b>	<b>47,941.91</b>	<b>44,914.93</b>

Notes:

1. The consolidated financial results of Balaji Telefilms Limited (the Company) have been prepared in accordance with Accounting Standard-21 on "Consolidated Financial Statements". Financial results of the subsidiary companies, Balaji Motion Pictures limited and BOLT Media Limited and associate entity, IPB Capital Advisors LLP have been consolidated with those of the Company.
2. On April 30, 2013, the Income-tax Department visited the premises of the Company and initiated proceedings under Section 132 of the Income-tax Act, 1961. In this connection, the Company is yet to receive any communication from the Income-tax Department. Since the proceedings are pending completion, the Company is not in a position to reliably estimate the tax liability, if any, arising out of these proceedings. The same will be assessed and further steps will be taken on receipt of the communication from the Income-tax Department as aforesaid
3. Pursuant to the Shareholders' approval at the Annual General Meeting held on September 5, 2012, the Company had paid remuneration to the Managing Director and the Joint Managing Director. During the current quarter the Company has received the Central Government approval for payment of remuneration paid to the Managing Director and the Joint Managing Director in excess of Section 349 of the Companies Act. Based on the approval received, the remuneration paid to the Joint Managing Director exceeds by ₹ 3.52 lacs. Subsequent to the quarter end the Company has received a refund of ₹ 3.52 lacs from the Joint Managing Director for the excess remuneration paid.
4. Other income for the half year ended September 30, 2013, includes amounts aggregating to ₹ 673.00 lakhs, received in Quarter ended June 30, 2013 on maturity of one of the Keyman Insurance Policies taken by the Company in earlier years.
5. During the previous financial years, the Company had received demand notices from the Office of the Commissioner of Service Tax, Mumbai aggregating to ₹ 9,245.00 lacs (excluding interest and penalty) pertaining to Service tax for the period from April 2006 to March 2010 on exports made to one of the customers of the Company. On appeal, the matter pertaining to the period from April 2006 to March 2008 was adjudicated in favour of the Company. The Commissioner has further filed an appeal against the adjudication with the Customs, Excise & Service Tax Appellate Tribunal.
6. During the previous financial years, the Company had received notices of demand from the Department of Sales Tax, Government of Maharashtra, to the extent of ₹ 17,107.87 lakhs (including interest and penalty) pertaining to the years 2000 to 2004. The Company has appealed against the said order of the Sales Tax Officer to the Deputy Commissioner (Appeals) and the same is pending adjudication. Further in the current quarter, for the year 2004-2005, the sales tax authorities have levied an additional sales tax demand of ₹ 515.44 lakhs. The Company is contesting these additional claims of the sales tax authorities and is in the process of filing appeal against this order.
7. The Company had applied to the Office of the Commissioner of Sales- tax, Mumbai, to ascertain whether the Company's sales are liable to tax under the Sales- tax laws before passing any assessment orders. The matter is still pending before the Sales -tax authority. Since, the Commissioner of Sales Tax had not decided on the said application, the Company had filed a Writ Petition before the Honourable Bombay High Court to direct the Commissioner to determine the applicability of tax on the Company's sales. The Court heard the matter on July 9, 2013 and directed the Commissioner of Sales Tax to decide the determination application pled by the Company not later than September 30, 2013. The Commissioner passed the order, refusing to determine the applicability of the tax on Company's sales on the ground's that since the Company had been assessed by the



Department for certain years and the Company is already in appeal against those assessment orders, the application is not maintainable. The Company is exploring further legal options against in the matter.

8. Corresponding figures of the previous period/year have been regrouped/restated, wherever necessary.
9. The above un-audited financial results have been reviewed by the Audit Committee and were thereafter by the Board of Directors at their meeting held on October 30, 2013 and subjected to limited review by the Statutory Auditors of the Company.

Place: Mumbai

Date: October 30, 2013

By Order of the Board  
For Balaji Telefilms Limited

  
Jeetendra Kapoor  
Chairman